

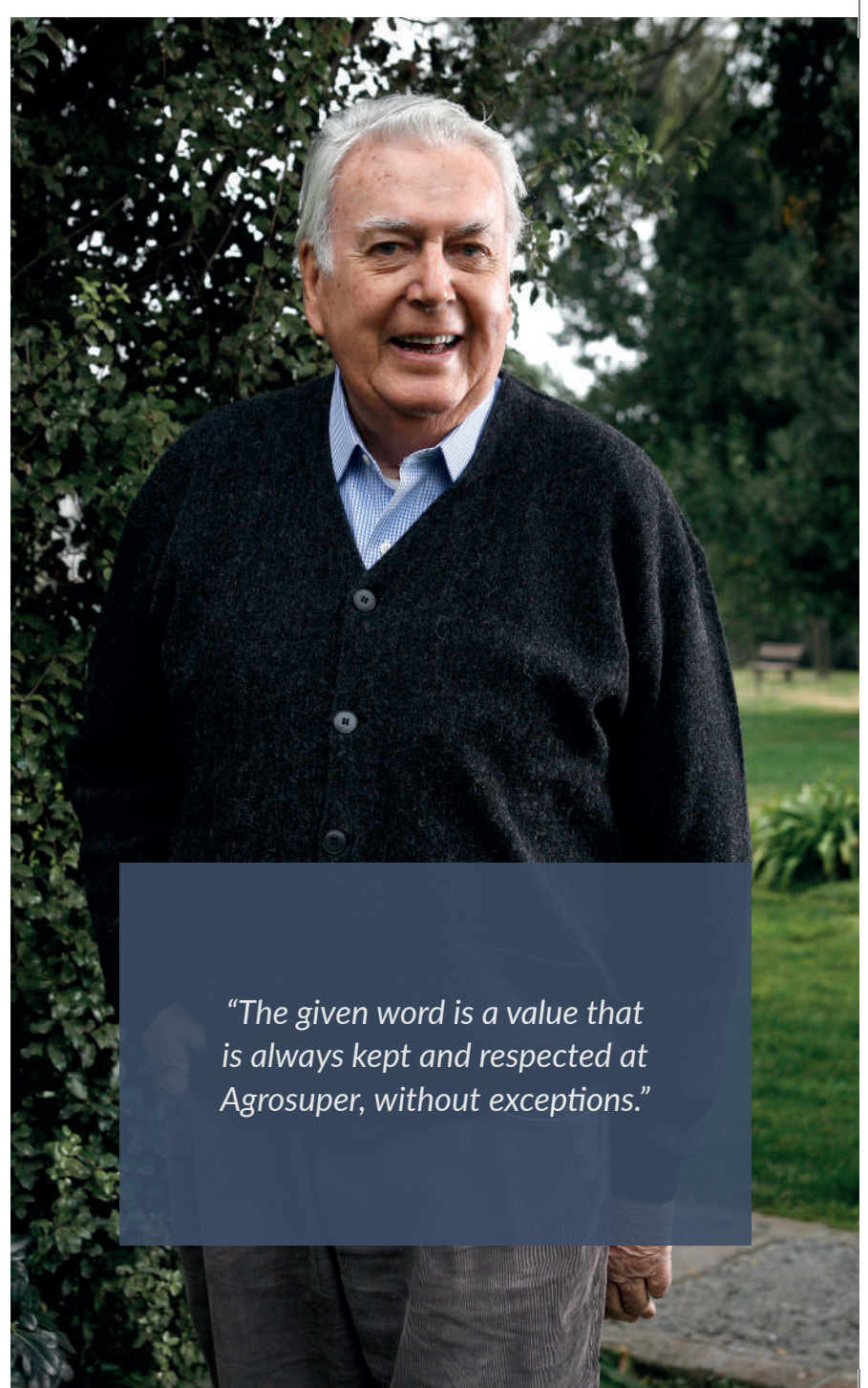


MATRIZ
AGROSUPER

Summary
Integrated Report
2023



➤ **Gonzalo Vial Vial**
1935 - 2024



“The given word is a value that is always kept and respected at Agrosuper, without exceptions.”

➔ About us

Our purpose is “to nourish the good things in life every day”. Thanks to a great team of people who work with a spirit of growth and development, always seeking to do things better and enjoy life, for almost 70 years we’ve been bringing chicken, pork, turkey, salmon and processed products to dinner tables in Chile and around the world.*

We nurture
the good things in life
every day



*Processed meats and prepared foods such as hot dogs, sausages, ham, mortadella, hamburgers, nuggets, croquettes, pizzas and empanadas.

↗ Sales strategy, value chain and our brands

Thanks to our vertically integrated business model, we are able to have full traceability, ensuring the quality and safety of our products.

Our process starts with the manufacturing of feed for our animals, continuing with breeding farms, processing plants, distribution centers and commercial offices.

Preparation of animal feed

6 feed plants.

Breeding and farming centers

368 production sectors.

Processing

11 processing plants.

Sales and marketing

29 branches and shops in Chile.

12 international offices.



Markets

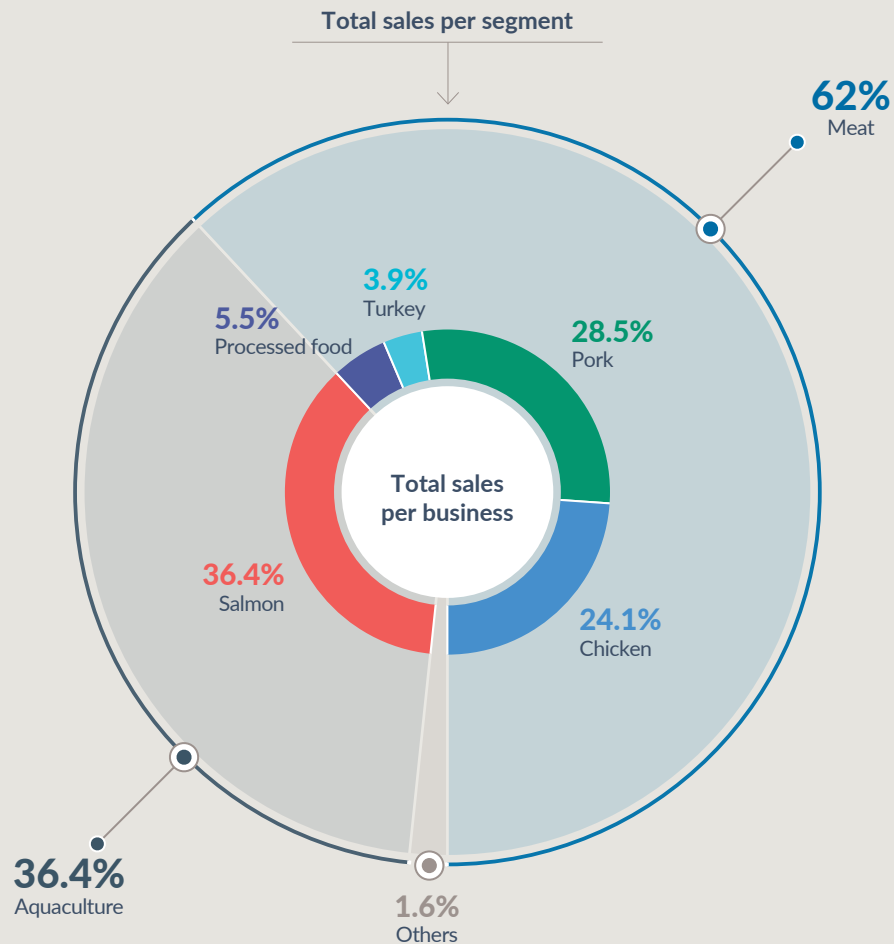
61 countries where our products are sold.



↗ Total sales

ThUS\$
4,153,586
Total sales.

To review our
Financial Statements,
scan the QR code.



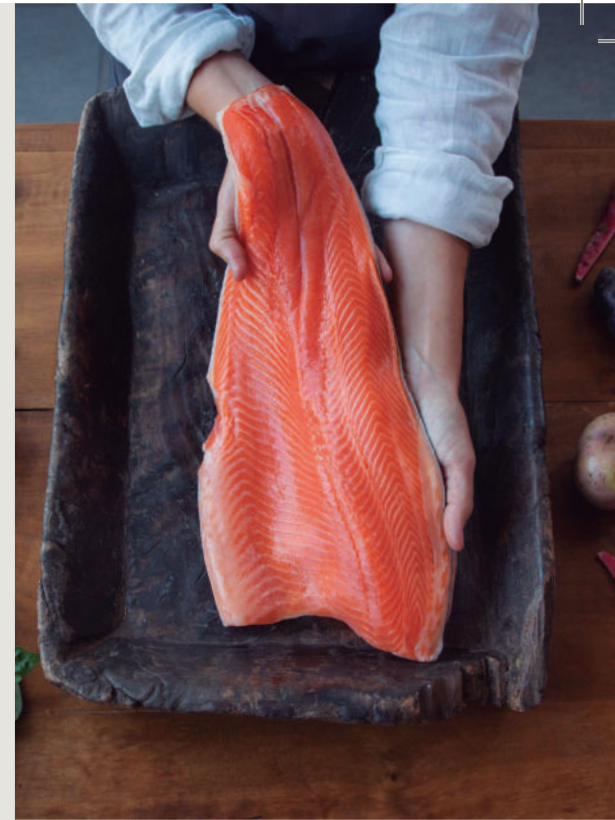
Source: Agrosuper.



42.4%
Domestic



57.6%
International

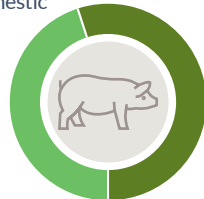


75.8%
Domestic



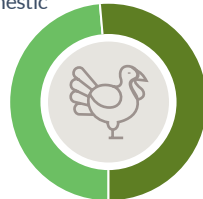
24.2%
International

44.9%
Domestic



55.1%
International

48.6%
Domestic



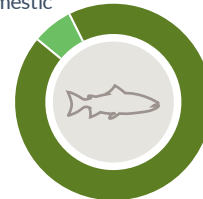
51.4%
International

99.6%
Domestic



0.4%
International

6.4%
Domestic



93.6%
International

→ Our ESG management

At Agrosuper we safeguard sustainable development, integrating environmental, social and governance aspects into our daily work.

We therefore forge links with local communities, manage the impacts of our activities and make efficient use of natural resources.



We pursue this commitment in three dimensions:



Environmental
dimension



Social
dimension



Governance
dimension

→ Sustainable Management Model

Every month we monitor over 80 KPIs related to the three ESG dimensions.

How do we measure sustainability?

1

We monitor the ESG indicators every month.



2

We evaluate our performance with regard to objectives based on our strategy.



3

We incorporate these indicators into our Integrated Report.





Environmental dimension

Our model is based on responsible environmental management, continuously innovating and incorporating technology into each of our processes.

→ Emissions reduction and consumption optimization

Energy management:



45%

of our energy comes from renewable sources.

• Meat Segment

35%

• Aquaculture Segment

92%

Carbon footprint:



-20,606 ton CO₂ eq

Scopes 1 and 2 compared to 2022.

• Meat Segment

-29,659 ton CO₂ eq

• Aquaculture Segment

9,053 ton CO₂ eq

Water management:



-6%

variation in water consumption 2022-2023.

• Meat Segment

-1%

• Aquaculture Segment

-54%



→ Circular economy

Waste management:



-3.9%

variation in waste generation 2022-2023.

• Meat Segment

-5.1

• Aquaculture Segment

-2.1



59%

recycled or recovered waste 2023.

• Meat Segment

54%

• Aquaculture Segment

65%

Products with renewable or recyclable packaging:



62.8%

• Meat Segments

95%

• Aquaculture Segment

31%



• Meat Segment



91%



90%



94%



98%



94%



100%

• Aquaculture Segment



28.3%



36.6%

Biofertilizer

We produce a soil improver with a high nutritional value from our slurry treatment process, which makes it possible to increase the yields from degraded soils.

1,078,347 m³

total guano and biofertilizer shipped in 2023.



707,174 m³



230,596 m³



140,577 m³



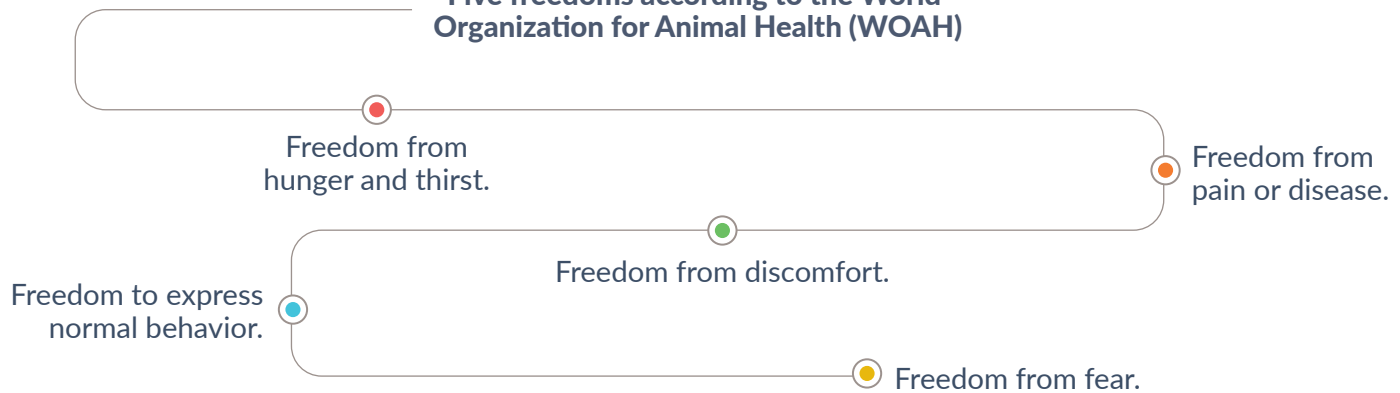
Environmental dimension

→ Animal Welfare Policy

Based on the five freedoms proposed by the World Organization for Animal Health (WOAH) and the regulations laid down by Chile's Agriculture and Livestock Service (SAG), our Animal Welfare Policy provides guidelines on the proper handling and care of our poultry, pigs and salmon.



Five freedoms according to the World Organization for Animal Health (WOAH)







Social dimension

We foster the ongoing training and development of our employees, direct and transparent relationships with neighboring communities and a connection with our consumers' needs, always promoting a balanced diet.

→ Our people

Our employees are essential; they are at the core of our company, as they embody the knowledge, passion, and commitment that we need to resolve the challenges of our day-to-day business.

19,302

total employees.

• Meat Segment

13,477

• Aquaculture Segment

5,825



5,306

women.

• Meat Segment

3,018

• Aquaculture Segment

2,288



13,996

men.

• Meat Segment

10,459

• Aquaculture Segment

3,537



→ Balanced Diet and Nutrition

We are committed to promoting a balanced diet, which provides all the nutrients necessary to keep us healthy based on our characteristics, allowing us to be flexible in our food choices. We have embodied this concept in the phrase **“With Agrosuper, Eating Better is in your hands”**, providing our consumers with information, tools and products to achieve a balanced diet.



Work pillars:



Products



Intervention and motivation programs



Research



Nutritional attributes

Seafood products like salmon are more nutritious than red meats.

This fish is a source of Omega 3 and 6 fatty acids, Vitamin B complex and minerals and the Food and Drug Administration (FDA) included it in the list of healthy foods.



Social
dimension

→ Community engagement

Since our company was founded we have sought to generate ties based on listening and trust with the neighboring communities where we have production facilities, in order to incorporate their perspective into our daily work.



US\$ 3,744,562
contribution to social programs.

307,048

social program beneficiaries.

• Meat Segment

231,013

• Aquaculture Segment

76,035

We have four pillars for carrying out this task:



Entrepreneurship

Contribution

US\$ 639,005

Beneficiaries

154,979

• Meat Segment

153,617

• Aquaculture Segment

1,362





Local development

Contribution

US\$ 713,869

Beneficiaries

108,111

- Meat Segment **60,093**
- Aquaculture Segment **48,018**



Education

Contribution

US\$ 2,146,923

Beneficiaries

10,464

- Meat Segment **2,425**
- Aquaculture Segment **8,039**



Healthy lifestyles

Contribution

US\$ 244,765

Beneficiaries

33,494

- Meat Segment **14,878**
- Aquaculture Segment **18,616**



Governance dimension

We are committed to the responsible management of our business, with integral governance, transparency and the highest standards of probity and compliance.

→ Value chain: Suppliers

Payment to suppliers

As part of our policy with suppliers, we promote strict compliance with payment timeframes.



US\$ 2,689 billion

Total payments to suppliers.

8,585

total suppliers.

• Meat Segment • Aquaculture Segment

5,664

2,921

7,932

domestic suppliers.

653

international suppliers.

Average days until payment



30

Average days committed for payment.

32

Average actual days until payment.





→ Value chain: Customers

We build close relationships of trust with our customers. That is why we offer products according to the latest trends and needs, with the highest quality standards.

56,660
total customers.

• Meat Segment • Aquaculture Segment
55,647 **1,013**

54,622
domestic customers.

2,038
international customers.





Governance
dimension

→ Ethics and Compliance

Our approach to managing ethics, transparency and anti-corruption focuses on strengthening our **Integrity Model**, which is comprised of a set of internal rules, principles, policies, practices and values that the company has developed and designed to ensure compliance with the applicable laws, regulations and standards.



→ Crime Prevention Model

In line with the **Integrity Model**, this mechanism includes systems for preventing, detecting and reacting to the risks associated with the crimes defined in Law 20.393.

The tools comprising the model are as follows:

- Commitment by senior management.
- Policies and procedures.
- Risk matrix.
- Whistleblower channel.
- Training and communication plan.



16,920

hours of anti-corruption and crime prevention model training.

● Meat Segment

12,704

● Aquaculture Segment

4,216



➔ Innovation and digital transformation

Since 2016, we have had a comprehensive innovation model that is able to address and meet the challenges of our industry with the help of both our employees and external partners. As a result, innovation has become an important and effective tool for the fulfillment of our strategic objectives.



Internal innovation

Our employees detect opportunities for improvement in the business and these are used as the basis for creating and implementing projects.



Strategic innovation



Operational innovation

Open innovation

We work together with the business ecosystem at the national and international levels to incorporate technological solutions into our processes.



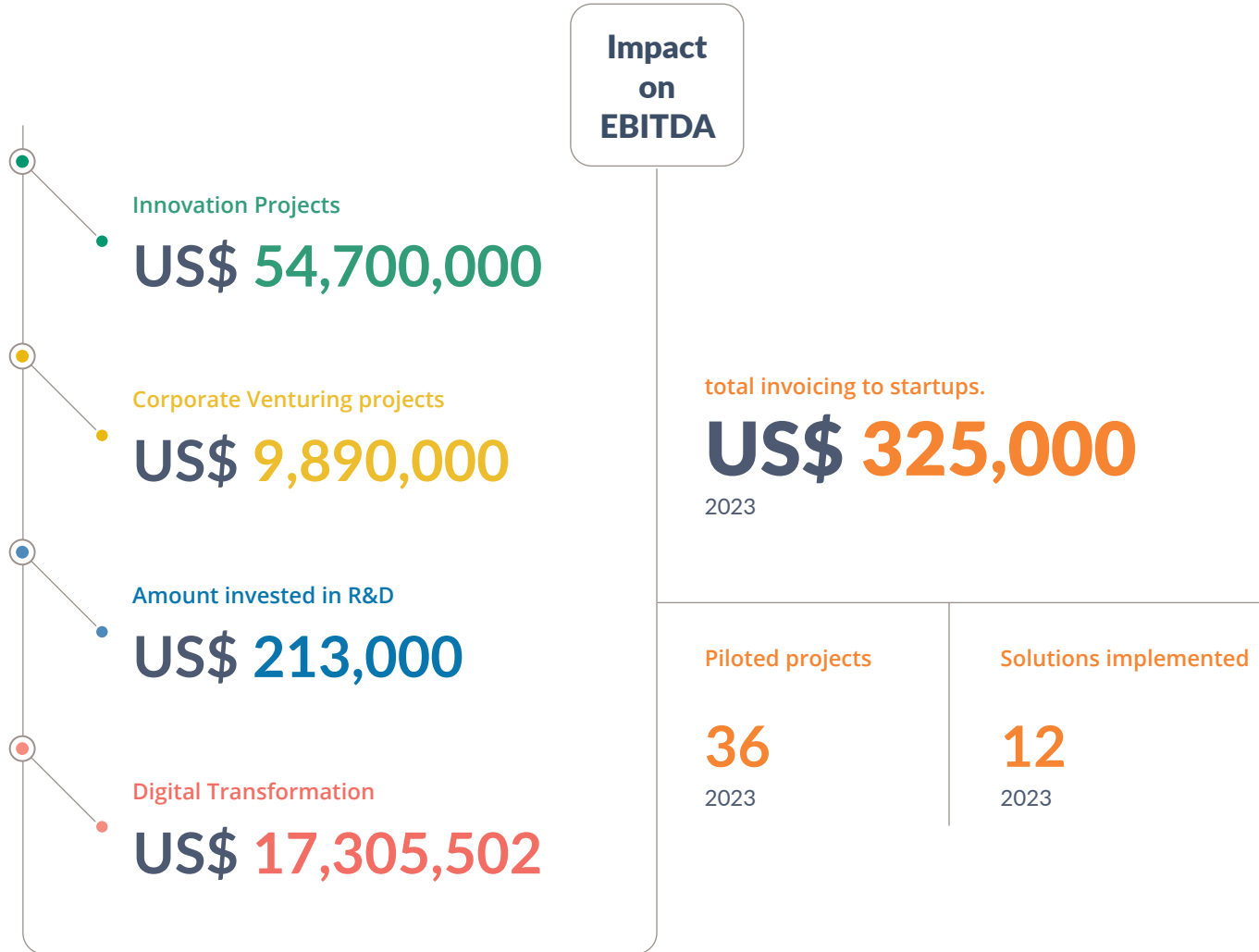
Innovation with suppliers



Corporate venturing

→ Key innovation figures

• Meat Segment



➔ Quality

The quality and safety of the food we produce is a fundamental pillar throughout our entire production chain, including every stage, from the preparation of animal feed to the distribution and marketing of the final product.

We foster a culture of quality throughout our value chain, ensuring compliance with strict standards to exceed the expectations of our customers and consumers.

We identify, evaluate, manage and communicate the risks existing in the different processes in a timely manner. At the same time, we develop and strengthen a culture of food safety in the work teams and employees at each process plant.

Pillars of the Quality Management Model



Product management



Customer and consumer management



Sustainable management



Cultural management



Management of processes, continuous improvement and innovation





During the reporting period, we did not receive any notifications concerning food safety violations, nor did we have to withdraw products from the market due to food safety or other reasons.

➔ Biosecurity and health in production

At Agrosuper we have established prevention and mitigation practices and actions to address exposure to diseases at every stage of the production cycle.

○ Meat Segment

We work in direct coordination with SAG and we have internal surveillance programs, which include permanent monitoring of the sanitary status and daily review of our production parameters.

○ Aquaculture Segment

During 2023, we maintained the immunization system and increased the use of live vaccines against piscirickettsiosis. At the genetic level, we are working on the selection of families with the best performance at sea.



→ Superbiosecurity Program

• Meat Segment

In order to safeguard the health and welfare of our animals and, at the same time, maintain the operational continuity of our business, we implemented different measures, actions, protocols and investments that resulted in improvements to our facilities and training for our internal and external personnel.



+2,000
trained employees
and contractors.



+150
area heads trained
to ensure that the
measures were
applied.

- **Verification and control** of digital access to farms.
- **Implementation of a second sanitary filter inside the pavilion** that included the installation of Danish booths and the mandatory use of shoe covers, masks and hand sanitizer.
- **Continuous auditing of procedures** carried out by the Animal Production team.
- **Continuous training** in the area of biosecurity.

→ Sea lion control

• Aquaculture Segment

To protect our salmon, we implemented HDPE nets to prevent their exposure to sea lions. This has significantly contributed to reducing mortality.



-53%
decrease in mortality
caused by sea lions
compared to 2022.



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